

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Business Acquisition through different channels									
Sl.No.	Channels	For Q2 2019-20		For Q2 2018-19		Upto H1 2019-20		Upto H1 2018-19	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	1,406	195.12	488	49.55	2,226	288.19	555	55.22
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	9	0.90	8	0.46	10	1.06	8	0.46
4	Brokers	1,974	2,318.16	126	1,362.87	3,234	2,807.72	135	1,363.25
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	2,579	258.47	3,243	875.00	6,771	1,344.50	5,414	1,605.74
7	Others*	5,580	565.05	-	-	8,430	710.77	-	-
	Total (A)	11,548	3,337.71	3,865	2,287.87	20,671	5,152.24	6,112	3,024.67
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	11,548	3,337.71	3,865	2,287.87	20,671	5,152.24	6,112	3,024.67

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold
3. Others Includes business sourced through Web Aggregator & POSP