

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-6-COMMISSION SCHEDULE
COMMISSION (NET)

(₹ '000)

| Particulars | Fire | Marine Cargo | Marine Others | Marine Total | Motor- OD | Motor-TP | Motor-Total | Worksmen's Compensation | Public / Product Liability | Engineering | Aviation | Personal Accident | Health Insurance | Credit Insurance | Crop / Weather Insurance | Others | Total Miscellaneous | Total |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------------|----------------------------|------------------|------------------|-------------------|------------------|------------------|--------------------------|------------------|---------------------|------------------|
| | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) | (For Q2 2019-20) |
| Commission paid - Direct | 381 | 261 | - | 261 | 11,383 | 23 | 11,406 | - | - | - | - | 169 | 12,566 | - | - | 3 | 24,144 | 24,786 |
| Add: Re-insurance Accepted | 1,306 | - | - | - | - | - | - | - | - | 130 | - | (94) | 1,464 | - | - | - | 1,500 | 2,806 |
| Less: Commission on Re-insurance Ceded | 733 | 323 | - | 323 | 551 | 88 | 639 | - | - | - | - | 283 | (2,126) | - | - | 3 | (1,201) | (145) |
| Net Commission | 954 | (62) | - | (62) | 10,832 | (65) | 10,767 | - | - | 130 | - | (208) | 16,156 | - | - | - | 26,845 | 27,737 |

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|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------------|----------------------------|------------------|------------------|-------------------|------------------|------------------|--------------------------|------------------|---------------------|------------------|
| | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) | (For Q2 2018-19) |
| Commission paid - Direct | - | 38 | - | 38 | 1 | 103 | 104 | - | - | - | - | 199 | 421 | - | - | - | 724 | 762 |
| Add: Re-insurance Accepted | 1,042 | - | - | - | - | - | - | - | - | 154 | - | 345 | 4,550 | - | - | - | 5,049 | 6,091 |
| Less: Commission on Re-insurance Ceded | 1,144 | 45 | - | 45 | - | 10 | 10 | - | - | - | - | 472 | 41,717 | - | - | - | 42,199 | 43,388 |
| Net Commission | (102) | (7) | - | (7) | 1 | 93 | 94 | - | - | 154 | - | 72 | (36,746) | - | - | - | (36,426) | (36,535) |

Break-up of the expenses (Gross) incurred to procure business to be

| | (For Q2 2019-20) | (For Q2 2018-19) |
|-----------------------------------|------------------|------------------|
| | (₹ '000) | (₹ '000) |
| Agents | 4,983 | 420 |
| Brokers | 14,362 | 324 |
| Corporate Agency | 14 | (1) |
| Motor Insurance Service Providers | 1,350 | - |
| Referral | - | - |
| Others | 4,077 | 19 |
| TOTAL (B) | 24,786 | 762 |

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| Particulars | Fire | Marine Cargo | Marine Others | Marine Total | Motor- OD | Motor-TP | Motor-Total | Worksmen's Compensation | Public / Product Liability | Engineering | Aviation | Personal Accident | Health Insurance | Credit Insurance | Crop / Weather Insurance | Others | Total Miscellaneous | Total |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------------|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------------|-------------------|---------------------|-------------------|
| | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) | (Upto H1 2019-20) |
| Commission paid - Direct | 417 | 298 | - | 298 | 13,390 | 292 | 13,682 | - | - | - | - | 180 | 15,871 | - | - | 74 | 29,807 | 30,522 |
| Add: Re-insurance Accepted | 2,338 | - | - | - | - | - | - | - | - | 393 | - | 546 | 1,518 | - | - | - | 2,457 | 4,795 |
| Less: Commission on Re-insurance Ceded | 3,906 | 368 | - | 368 | 645 | 129 | 774 | - | - | 68 | - | 306 | 47,332 | - | - | 11 | 48,491 | 52,765 |
| Net Commission | (1,151) | (70) | - | (70) | 12,745 | 163 | 12,908 | - | - | 325 | - | 420 | (29,943) | - | - | 63 | (16,227) | (17,448) |

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(₹ '000)

| Particulars | Fire | Marine Cargo | Marine Others | Marine Total | Motor- OD | Motor-TP | Motor-Total | Worksmen's Compensation | Public / Product Liability | Engineering | Aviation | Personal Accident | Health Insurance | Credit Insurance | Crop / Weather Insurance | Others | Total Miscellaneous | Total |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------------|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------------|-------------------|---------------------|-------------------|
| | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) | (Upto H1 2018-19) |
| Commission paid - Direct | - | 38 | - | 38 | 1 | 103 | 104 | - | - | - | - | 199 | 514 | - | - | - | 817 | 855 |
| Add: Re-insurance Accepted | 1,058 | - | - | - | - | - | - | - | - | 154 | - | 3,064 | 4,550 | - | - | - | 7,768 | 8,826 |
| Less: Commission on Re-insurance Ceded | 1,354 | 45 | - | 45 | - | 10 | 10 | - | - | - | - | 472 | 76,808 | - | - | - | 77,290 | 78,689 |
| Net Commission | (296) | (7) | - | (7) | 1 | 93 | 94 | - | - | 154 | - | 2,791 | (71,744) | - | - | - | (68,705) | (69,008) |

Break-up of the expenses (Gross) incurred to procure business to be

| | (Upto H1 2019-20) | (Upto H1 2018-19) |
|-----------------------------------|-------------------|-------------------|
| | (₹ '000) | (₹ '000) |
| Agents | 6,641 | 505 |
| Brokers | 17,572 | 324 |
| Corporate Agency | 16 | 7 |
| Motor Insurance Service Providers | 1,606 | - |
| Referral | - | - |
| Others | 4,687 | 19 |
| TOTAL (B) | 30,522 | 855 |