

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Business Acquisition through different channels									
Sl.No.	Channels	For Q3 2018-19		For Q3 2017-18		Upto 9M 2018-19		Upto 9M 2017-18	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	1,853	393.07	-	-	2,408	448.29	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	11	1.14	-	-	19	1.60	-	-
4	Brokers	2,217	1,365.20	-	-	2,352	2,728.45	-	-
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	2,166	516.56	-	-	7,561	2,121.06	-	-
7	Others*	4,238	352.86	-	-	4,257	354.11	-	-
	Total (A)	10,485	2,628.84	-	-	16,597	5,653.52	-	-
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	10,485	2,628.84	-	-	16,597	5,653.52	-	-

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold

Note : The Company has received Certificate of Registration (R3) from IRDAI on December 18, 2017.