

Name of the Insurer: Edelweiss General Insurance Co. Ltd.  
Registration No. 159 and Date of Registration December 18, 2017  
CIN No. U66000MH2016PLC273758

**FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Business Acquisition through different channels									
Sl.No.	Channels	For Q4 2018-19		For Q4 2017-18		FY 2018-19		FY 2017-18	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	2,228	285.90	-	-	4,637	734.24	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	11	1.80	-	-	30	3.41	-	-
4	Brokers	6,846	1,948.52	1.00	12.40	9,198	4,676.97	1.00	12.40
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	3,065	850.44	352.00	117.88	10,626	2,971.50	352.00	117.88
7	Others*	12,121	514.62	-	-	16,377	868.68	-	-
	<b>Total (A)</b>	<b>24,271</b>	<b>3,601.29</b>	<b>353.00</b>	<b>130.28</b>	<b>40,868</b>	<b>9,254.81</b>	<b>353.00</b>	<b>130.28</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>24,271</b>	<b>3,601.29</b>	<b>353.00</b>	<b>130.28</b>	<b>40,868</b>	<b>9,254.81</b>	<b>353.00</b>	<b>130.28</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold

**Note : The Company has received Certificate of Registration (R3) from IRDAI on December 18, 2017.**