

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Business Acquisition through different channels									
Sl.No.	Channels	For Q1 2019-20		For Q1 2018-19		Upto Q1 2019-20		Upto Q1 2018-19	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	820	93.07	67	5.67	820	93.07	67	5.67
2	Corporate Agents-Banks		-	-	-		-	-	-
3	Corporate Agents -Others	1	0.16	-	-	1	0.16	-	-
4	Brokers	1,260	489.56	9	0.38	1,260	489.56	9	0.38
5	Micro Agents		-	-	-		-	-	-
6	Direct Business	4,192	1,086.03	2,171	730.74	4,192	1,086.03	2,171	730.74
7	Others*	2,850	145.72			2,850	145.72		
	Total (A)	9,123	1,814.53	2,247	736.80	9,123	1,814.53	2,247	736.80
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	9,123	1,814.53	2,247	736.80	9,123	1,814.53	2,247	736.80

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold
3. Others Includes business sourced through Web Aggregator & POSP