

**FORM NL-36- BUSINESS -CHANNELS WISE**

**Name of the Insurer: Edelweiss General Insurance Company Limited**  
**Registration Number: 159, date of registration 18th December, 2017**  
**CIN No. U66000MH2016PLC273758**

Sl. No.	Channels	For the Quarter ended June 30, 2022		For the period ended June 30, 2022		For the Quarter ended June 30, 2021		For the period ended June 30, 2021	
		No. of Policies	Premium (₹ Lakhs)	No. of Policies	Premium (₹ Lakhs)	No. of Policies	Premium (₹ Lakhs)	No. of Policies	Premium (₹ Lakhs)
1	Individual agents	926	136.56	926	136.56	1,176	135.47	1,176	135.47
2	Corporate Agents-Banks	-	-	-	-	1.00	0.06	1.00	0.06
3	Corporate Agents -Others	1,236	98.99	1,236	98.99	1,242	81.72	1,242	81.72
4	Brokers	52,463	8,406.48	52,463	8,406.48	13,595	3,573.58	13,595	3,573.58
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business -Officers/Employees -Online (Through Company Website) -Others	14,564	1,976.94	14,564	1,976.94	6,995	1,337.91	6,995	1,337.91
7	Common Service Centres(CSC)	-	-	-	-	-	-	-	-
8	Insurance Marketing Firm	-	-	-	-	-	-	-	-
9	Point of sales person (Direct)	2,330	207.36	2,330	207.36	2,530	247.48	2,530	247.48
10	MISP (Direct)	5,039	128.27	5,039	128.27	451	-3.07	451	-3.07
11	Web Aggregators	2,023	108.63	2,023	108.63	18,483	704.49	18,483	704.49
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>78,581</b>	<b>11,063.24</b>	<b>78,581</b>	<b>11,063.24</b>	<b>44,473</b>	<b>6,077.63</b>	<b>44,473</b>	<b>6,077.63</b>
14	Business outside India (B)								
	<b>Grand Total (A+B)</b>	<b>78,581</b>	<b>11,063.24</b>	<b>78,581</b>	<b>11,063.24</b>	<b>44,473</b>	<b>6,077.63</b>	<b>44,473</b>	<b>6,077.63</b>

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold