

**FORM NL-36- BUSINESS -CHANNELS WISE**

**Name of the Insurer: Edelweiss General Insurance Company Limited**  
**Registration Number: 159, date of registration 18th December, 2017**  
**CIN No. U66000MH2016PLC273758**

Sl. No.	Channels	For the Quarter ended September 30, 2021		For the period ended September 30, 2021		For the Quarter ended September 30, 2020		For the period ended September 30, 2020	
		No. of Policies	Premium (₹ Lakhs)	No. of Policies	Premium (₹ Lakhs)	No. of Policies	Premium (₹ Lakhs)	No. of Policies	Premium (₹ Lakhs)
1	Individual agents	1,532	170.00	2,708	305.47	2,052	182.24	3,192	299.30
2	Corporate Agents-Banks	-	-	1	0.06	-	-	-	-
3	Corporate Agents -Others	1,159	80.95	2,401	162.67	7,130	236.26	8,568	360.62
4	Brokers	41,866	6,556.41	55,461	10,129.99	9,712	3,265.58	16,192	5,220.50
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business								
	-Officers/Employees								
	-Online (Through Company Website)								
	-Others	9,830	2,075.41	16,826	3,413.32	6,963	767.84	11,012	1,290.02
7	Common Service Centres(CSC)	-	-	-	-	-	-	-	-
8	Insurance Marketing Firm	-	-	-	-	-	-	-	-
9	Point of sales person (Direct)	3,368	342.51	5,898	590.00	5,692	384.70	8,562	689.08
10	MISP (Direct)	1,500	19.69	1,951	16.62	17	0.75	23	1.89
11	Web Aggregators	2,181	75.54	20,663	780.03	22,928	914.58	33,342	1,540.43
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>61,436</b>	<b>9,320.52</b>	<b>1,05,909</b>	<b>15,398.16</b>	<b>54,494</b>	<b>5,751.94</b>	<b>80,891</b>	<b>9,401.83</b>
14	Business outside India (B)								
	<b>Grand Total (A+B)</b>	<b>61,436</b>	<b>9,320.52</b>	<b>1,05,909</b>	<b>15,398.16</b>	<b>54,494</b>	<b>5,751.94</b>	<b>80,891</b>	<b>9,401.83</b>

Note:

- (a). Premium means amount of premium received from business acquired by the source  
(b). No of Policies stand for no. of policies sold