

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Business Acquisition through different channels									
Sl.No.	Channels	For Q3 2020-21		For Q3 2019-20		Upto 9M 2020-21		Upto 9M 2019-20	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	1,737	188.13	1,610	205.80	4,929	487.43	3,836	493.99
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	1,993	100.22	138	27.45	10,561	460.84	148	28.51
4	Brokers	12,682	3,215.43	6,476	1,799.05	28,874	8,435.93	9,710	4,606.78
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	9,602	1,159.83	5,441	660.83	20,614	2,449.85	12,212	2,005.33
7	Others	23,085	1,310.74	14,067	1,298.15	65,012	3,542.15	22,497	2,008.92
	Total (A)	49,099	5,974.35	27,732	3,991.28	129,990	15,376.19	48,403	9,143.53
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	49,099	5,974.35	27,732	3,991.28	129,990	15,376.19	48,403	9,143.53

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold
3. Others includes POSP, MISP & Web Aggregators