

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Business Acquisition through different channels									
Sl.No.	Channels	For Q2 2020-21		For Q2 2019-20		Upto H1 2020-21		Upto H1 2019-20	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	2,052	182.24	1,406	195.12	3,192	299.30	2,226	288.19
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	7,130	236.26	9	0.90	8,568	360.62	10	1.06
4	Brokers	9,712	3,265.58	1,974	2,318.16	16,192	5,220.50	3,234	2,807.72
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	6,963	767.87	2,579	258.47	11,012	1,290.05	6,771	1,344.50
7	Others	28,637	1,300.02	5,580	565.05	41,927	2,231.41	8,430	710.77
	Total (A)	54,494	5,751.98	11,548	3,337.71	80,891	9,401.88	20,671	5,152.24
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	54,494	5,751.98	11,548	3,337.71	80,891	9,401.88	20,671	5,152.24

Note:

1. Premium means amount of premium received from business acquired by the source
2. Number of Policies stand for number of policies sold
3. Others Includes business sourced through Web Aggregator & POSP