

Name of the Insurer: Edelweiss General Insurance Co. Ltd.  
Registration No. 159 and Date of Registration December 18, 2017  
CIN No. U66000MH2016PLC273758

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION (NET)

(₹ '000)

Particulars	Fire	Marine Cargo	Marine Others	Marine Total	Motor- OD	Motor-TP	Motor-Total	Worksmen's Compensation	Public / Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop / Weather Insurance	Others	Total Miscellaneous	Total
	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)	(For Q2 2020-21)
Commission paid - Direct	3,128	1,251	-	1,251	25,009	(4,844)	20,165	-	-	98	-	272	22,638	-	-	243	43,416	47,795
Add: Re-insurance Accepted	1,170	-	-	-	-	-	-	-	-	133	-	8	34	-	-	-	175	1,345
Less: Commission on Re-insurance Ceded	4,219	1,086	-	1,086	1,063	201	1,264	-	-	136	-	545	1,408	-	-	296	3,649	8,954
<b>Net Commission</b>	<b>79</b>	<b>165</b>	<b>-</b>	<b>165</b>	<b>23,946</b>	<b>(5,045)</b>	<b>18,901</b>	<b>-</b>	<b>-</b>	<b>95</b>	<b>-</b>	<b>(265)</b>	<b>21,264</b>	<b>-</b>	<b>-</b>	<b>(53)</b>	<b>39,942</b>	<b>40,186</b>

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	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)	(For Q2 2019-20)
Commission paid - Direct	381	261	-	261	11,383	23	11,406	-	-	-	-	169	12,566	-	-	3	24,144	24,786
Add: Re-insurance Accepted	1,306	-	-	-	-	-	-	-	-	130	-	(94)	1,464	-	-	-	1,500	2,806
Less: Commission on Re-insurance Ceded	733	323	-	323	551	88	639	-	-	-	-	283	(2,126)	-	-	3	(1,201)	(145)
<b>Net Commission</b>	<b>954</b>	<b>(62)</b>	<b>-</b>	<b>(62)</b>	<b>10,832</b>	<b>(65)</b>	<b>10,767</b>	<b>-</b>	<b>-</b>	<b>130</b>	<b>-</b>	<b>(208)</b>	<b>16,156</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>26,845</b>	<b>27,737</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	(For Q2 2020-21)	(For Q2 2019-20)
	(₹ '000)	(₹ '000)
Agents	7,996	4,983
Brokers	25,480	14,362
Corporate Agency	3,229	14
Motor Insurance Service Providers	(224)	1,350
Referral	-	-
Others	11,315	4,077
<b>TOTAL (B)</b>	<b>47,795</b>	<b>24,786</b>

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	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)	(Upto H1 2020-21)
Commission paid - Direct	7,407	1,653	-	1,653	41,460	457	41,917	-	-	124	-	1,631	31,256	-	-	267	75,195	84,255
Add: Re-insurance Accepted	5,134	22	-	22	-	-	-	-	-	280	-	8	57	-	-	69	414	5,570
Less: Commission on Re-insurance Ceded	13,722	1,717	-	1,717	1,909	353	2,262	-	-	169	-	656	4,314	-	-	333	7,734	23,173
<b>Net Commission</b>	<b>(1,181)</b>	<b>(42)</b>	<b>-</b>	<b>(42)</b>	<b>39,551</b>	<b>104</b>	<b>39,655</b>	<b>-</b>	<b>-</b>	<b>235</b>	<b>-</b>	<b>983</b>	<b>26,999</b>	<b>-</b>	<b>-</b>	<b>3</b>	<b>67,875</b>	<b>66,652</b>

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	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)	(Upto H1 2019-20)
Commission paid - Direct	417	298	-	298	13,390	292	13,682	-	-	-	-	180	15,871	-	-	74	29,807	30,522
Add: Re-insurance Accepted	2,338	-	-	-	-	-	-	-	-	393	-	546	1,518	-	-	-	2,457	4,795
Less: Commission on Re-insurance Ceded	3,906	368	-	368	645	129	774	-	-	68	-	306	47,332	-	-	11	48,491	52,765
<b>Net Commission</b>	<b>(1,151)</b>	<b>(70)</b>	<b>-</b>	<b>(70)</b>	<b>12,745</b>	<b>163</b>	<b>12,908</b>	<b>-</b>	<b>-</b>	<b>325</b>	<b>-</b>	<b>420</b>	<b>(29,943)</b>	<b>-</b>	<b>-</b>	<b>63</b>	<b>(16,227)</b>	<b>(17,448)</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	(Upto H1 2020-21)	(Upto H1 2019-20)
	(₹ '000)	(₹ '000)
Agents	16,088	6,641
Brokers	45,048	17,572
Corporate Agency	4,848	16
Motor Insurance Service Providers	22	1,606
Referral	-	-
Others	18,249	4,687
<b>TOTAL (B)</b>	<b>84,255</b>	<b>30,522</b>