

Name of the Insurer: Edelweiss General Insurance Co. Ltd.
Registration No. 159 and Date of Registration December 18, 2017
CIN No. U66000MH2016PLC273758

FORM NL-6-COMMISSION SCHEDULE
COMMISSION (NET)

(₹ '000)

Particulars	Fire	Marine Cargo	Marine Others	Marine Total	Motor- OD	Motor-TP	Motor-Total	Worksmen's Compensation	Public / Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop / Weather Insurance	Others	Total Miscellaneous	Total
	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)	(For Q4 2019-20)
Commission paid - Direct	1,427	452	-	452	38,343	133	38,476	-	-	121	-	78	9,090	-	-	15	47,780	49,659
Add: Re-insurance Accepted	1,931	-	-	-	-	-	-	-	-	123	-	11	2,087	-	-	(2)	2,219	4,150
Less: Commission on Re-insurance Ceded	4,166	428	-	428	1,833	282	2,115	-	-	103	-	2,418	9,521	-	-	16	14,173	18,767
Net Commission	(808)	24	-	24	36,510	(149)	36,361	-	-	141	-	(2,329)	1,656	-	-	(3)	35,826	35,042

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	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)	(For Q4 2018-19)
Commission paid - Direct	25	37	-	37	115	3,477	3,592	-	-	-	-	1	10,442	-	-	117	14,152	14,214
Add: Re-insurance Accepted	574	-	-	-	-	-	-	-	-	119	-	7	2,645	-	-	-	2,771	3,345
Less: Commission on Re-insurance Ceded	2,415	44	-	44	5	349	354	-	-	-	-	(2)	37,739	-	-	7	38,098	40,557
Net Commission	(1,816)	(7)	-	(7)	110	3,128	3,238	-	-	119	-	10	(24,652)	-	-	110	(21,175)	(22,998)

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	(For Q4 2019-20)	(For Q4 2018-19)
	(₹ '000)	(₹ '000)
Agents	13,570	1,129
Brokers	26,878	(4,200)
Corporate Agency	347	15,887
Motor Insurance Service Providers	1,339	9
Referral	-	-
Others	7,525	1,389
TOTAL (B)	49,659	14,214

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	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)	(FY 2019-20)
Commission paid - Direct	2,598	1,149	-	1,149	79,703	578	80,281	-	-	121	-	248	31,840	-	-	91	112,581	116,328
Add: Re-insurance Accepted	5,712	-	-	-	-	-	-	-	-	674	-	566	4,968	-	-	(1)	6,207	11,919
Less: Commission on Re-insurance Ceded	10,318	1,310	-	1,310	3,866	622	4,488	-	-	171	-	2,713	57,332	-	-	30	64,734	76,362
Net Commission	(2,008)	(161)	-	(161)	75,837	(44)	75,793	-	-	624	-	(1,899)	(20,524)	-	-	60	54,054	51,885

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	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)	(FY 2018-19)
Commission paid - Direct	31	112	-	112	298	6,524	6,822	-	-	-	-	219	17,147	-	-	117	24,305	24,448
Add: Re-insurance Accepted	2,210	-	-	-	-	-	-	-	-	452	-	3,071	8,021	-	-	-	11,544	13,754
Less: Commission on Re-insurance Ceded	4,757	134	-	134	12	668	680	-	-	-	-	484	135,989	-	-	7	137,160	142,051
Net Commission	(2,516)	(22)	-	(22)	286	5,856	6,142	-	-	452	-	2,806	(110,821)	-	-	110	(101,311)	(103,849)

Break-up of the expenses (Gross) incurred to procure business to be
furnished as per details indicated below:

	(FY 2019-20)	(FY 2018-19)
	(₹ '000)	(₹ '000)
Agents	29,216	2,950
Brokers	60,910	3,234
Corporate Agency	813	15,911
Motor Insurance Service Providers	4,477	9
Referral	-	-
Others	20,912	2,344
TOTAL (B)	116,328	24,448