

Name of the Insurer: Edelweiss General Insurance Co. Ltd.  
Registration No. 159 and Date of Registration December 18, 2017  
CIN No. U66000MH2016PLC273758

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION (NET)

(₹ '000)

Particulars	Fire	Marine Cargo	Marine Others	Marine Total	Motor- OD	Motor-TP	Motor-Total	Worksmen's Compensation	Public / Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Crop / Weather Insurance	Others	Total Miscellaneous	Total
	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)	(For Q3 2019-20)
Commission paid - Direct	754	399	-	399	27,970	153	28,123	-	-	-	-	(10)	6,879	-	-	2	34,994	36,147
Add: Re-insurance Accepted	1,443	-	-	-	-	-	-	-	-	158	-	9	1,363	-	-	1	1,531	2,974
Less: Commission on Re-insurance Ceded	2,246	514	-	514	1,388	211	1,599	-	-	-	-	(11)	479	-	-	3	2,070	4,830
<b>Net Commission</b>	<b>(49)</b>	<b>(115)</b>	<b>-</b>	<b>(115)</b>	<b>26,582</b>	<b>(58)</b>	<b>26,524</b>	<b>-</b>	<b>-</b>	<b>158</b>	<b>-</b>	<b>10</b>	<b>7,763</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>34,455</b>	<b>34,291</b>

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	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)	(For Q3 2018-19)
Commission paid - Direct	6	37	-	37	182	2,944	3,126	-	-	-	-	19	6,191	-	-	-	9,336	9,379
Add: Re-insurance Accepted	578	-	-	-	-	-	-	-	-	179	-	-	826	-	-	-	1,005	1,583
Less: Commission on Re-insurance Ceded	988	45	-	45	7	309	316	-	-	-	-	14	21,442	-	-	-	21,772	22,805
<b>Net Commission</b>	<b>(404)</b>	<b>(8)</b>	<b>-</b>	<b>(8)</b>	<b>175</b>	<b>2,635</b>	<b>2,810</b>	<b>-</b>	<b>-</b>	<b>179</b>	<b>-</b>	<b>5</b>	<b>(14,425)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(11,431)</b>	<b>(11,843)</b>

Break-up of the expenses (Gross) incurred to procure business to be

	(For Q3 2019-20)	(For Q3 2018-19)
	(₹ '000)	(₹ '000)
Agents	9,005	1,316
Brokers	16,458	7,110
Corporate Agency	451	17
Motor Insurance Service Providers	1,532	-
Referral	-	-
Others	8,701	936
<b>TOTAL (B)</b>	<b>36,147</b>	<b>9,379</b>

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	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)	(Upto 9M 2019-20)
Commission paid - Direct	1,171	697	-	697	41,360	445	41,805	-	-	-	-	170	22,750	-	-	76	64,801	66,669
Add: Re-insurance Accepted	3,781	-	-	-	-	-	-	-	-	551	-	555	2,881	-	-	1	3,988	7,769
Less: Commission on Re-insurance Ceded	6,152	882	-	882	2,033	340	2,373	-	-	68	-	295	47,811	-	-	14	50,561	57,595
<b>Net Commission</b>	<b>(1,200)</b>	<b>(185)</b>	<b>-</b>	<b>(185)</b>	<b>39,327</b>	<b>105</b>	<b>39,432</b>	<b>-</b>	<b>-</b>	<b>483</b>	<b>-</b>	<b>430</b>	<b>(22,180)</b>	<b>-</b>	<b>-</b>	<b>63</b>	<b>18,228</b>	<b>16,843</b>

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	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)	(Upto 9M 2018-19)
Commission paid - Direct	6	75	-	75	183	3,047	3,230	-	-	-	-	218	6,705	-	-	-	10,153	10,234
Add: Re-insurance Accepted	1,636	-	-	-	-	-	-	-	-	333	-	3,064	5,376	-	-	-	8,773	10,409
Less: Commission on Re-insurance Ceded	2,342	90	-	90	7	319	326	-	-	-	-	486	98,250	-	-	-	99,062	101,494
<b>Net Commission</b>	<b>(700)</b>	<b>(15)</b>	<b>-</b>	<b>(15)</b>	<b>176</b>	<b>2,728</b>	<b>2,904</b>	<b>-</b>	<b>-</b>	<b>333</b>	<b>-</b>	<b>2,796</b>	<b>(86,169)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(80,136)</b>	<b>(80,851)</b>

Break-up of the expenses (Gross) incurred to procure business to be

	(Upto 9M 2019-20)	(Upto 9M 2018-19)
	(₹ '000)	(₹ '000)
Agents	15,646	1,821
Brokers	34,031	7,434
Corporate Agency	467	24
Motor Insurance Service Providers	3,138	-
Referral	-	-
Others	13,387	955
<b>TOTAL (B)</b>	<b>66,669</b>	<b>10,234</b>